



**Indiana Waterski Association**  
Division of USA Waterski  
**Handbook**

2005 Edition

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## **Mission Statement**

The Indiana Water Ski Association represents organized water skiing throughout the state of Indiana. Its purpose is to promote organized water skiing and encourage water safety while cooperating with members of the local civic groups and working through state and local government.

Revised October 26, 1996

## **Purpose of Organization**

The purpose of this organization shall be:

1. To promote the sport of water skiing in the state of Indiana.
2. To promote coordination, understanding and safety among skiers and clubs throughout the state.
3. To effectively promote and coordinate various types of water ski tournaments held within the state.
4. To set up rules and regulations governing state championship tournaments.
5. To certify records and performances in state championship tournaments.
6. To render assistance to clubs in promoting waterskiing tournaments and events.
7. To do whatever else may be necessary to promote the best interests of waterskiing in the state.

## **Election of Officers**

At the annual meeting the general membership shall elect the officers of the corporation. A slate will be presented to the general members, but nominations are encouraged from the floor. A president, vice-president, secretary, treasurer, and Membership Chairman shall be elected annually for terms of one (1) year each. Three General members of the Board of Advisors shall be elected for terms of three (3) years on an alternating basis. (Each board will consist of a one-year member, a two-year member, and a three-year member.) Additionally, each discipline, as determined by the Council, may have a member elected to the Board of Advisors by the general membership for a one (1) year term. All board members shall be a member in good standing for both the current and subsequent membership year of the corporation.

## Responsibilities of Board Members

### President:

- ‡ The President shall preside at all meetings, discharge all duties which devolve upon a presiding officer, and exercise such powers and perform such duties as may be required by the bylaws.
- ‡ Determine meeting dates, times and location for all council meetings. Inform all members in advance of such meetings. - And preside over such.
- ‡ Determine General membership meetings -fall and (spring) - Determine dates, location and times for these meetings and inform all IWSA members in advance - and preside over such.
- ‡ Create agendas for the above-mentioned meetings.
- ‡ Create and disseminate names, addresses and email locations of all council members to said council members.
- ‡ Ask each council member to serve as Chairman of a needed committee and publish this list so all are aware of responsibilities.
- ‡ Coordinate work of committees during year by having committee reports at council meetings.
- ‡ Determine Clinic needs of membership and coordinate, sanction and organize clinics for membership needs during non-ski season.
- ‡ Appoint a Program Chairman and be sure they get a date and place for Spring Fling.
- ‡ Send out notices to all Indiana Clubs notifying them of Bid procedure and time frame for submitting bids for next year State Tournament.
- ‡ Appoint committee to oversee presentation of slate of officers for next year's council.
- ‡ Make sure Seniority List for choosing dates is correct before Fall Membership meeting.
- ‡ Write "Presidents Corner" article for Newsletter or Newsletters.
- ‡ Make sure newsletter is completed and published prior to <sup>APRIL 15-2005</sup> ~~Spring Boat Show~~.
- ‡ Coordinate Sponsorship activities with newsletter publication, web page, and State Tournament Host Club.
- ‡ Membership chairman must provide up to date data base of IWSA membership to State Tournament Host club prior to State Date so State fees can be collected properly.
- ‡ Ask Treasurer to provide you with financial accounting for board meetings he can't attend. Last year the board wanted to have a copy of checking account reconciliation

sent to someone in Indpls. As well as to Tom Danford. Tom acquiesced on this once.

- ✦ Work on keeping tentative schedule in front of ~~Webmaster~~ <sup>newsletter editor</sup> and Larry Smith for newsletter.
- ✦ Keep track of Radios, Safety Gear, Trick Timer etc.- just know where they are so can coordinate who gets what - when.
- ✦ Write articles and provide info to Web masters for update of IWSA web page.
- ✦ Order and keep adequate Stationary for Sponsorship Chair, Membership chair and President so as to appear professional in our correspondence.
- ✦ Invoice and chase accounts receivable for ads in Newsletter-newsletters. Submit these checks to Tom Danford on timely basis.
- ✦ Make sure all IWSA Sponsors receive what they were promised during year and especially at premier event - state tournament.
- ✦ Presence at as many events as possible.

**Vice-President:** In the event of the absence or disability of the President, the responsibilities incumbent upon the president shall be performed by the VP.

**Secretary:** The Secretary or a designate shall attend all meetings of the general membership or the Board and keep or cause to be kept, a true and complete record of the proceedings of such meetings. The Secretary shall be responsible for and attend to the giving of notices of the corporation and shall perform all other duties as the bylaws require or the Board may prescribe. In the absence of the Secretary, the President will appoint a secretary pro-tem.

**Treasurer:** The Treasurer shall keep accurate and complete records of the accounts, reflecting at all times the financial condition of the corporation. The Treasure shall be the legal custodian of all money, notes, securities and other valuables which may from time to time come into the possession of the corporation and shall timely upon the receipt thereof, deposit funds of the corporation in a bank or other proper depository, or invest the same in accordance with, and pursuant to the direction and authorization of the Board. The Treasurer shall provide a balance sheet and statement of receipts and disbursements for the previous fiscal year to each Board member at the annual meeting.

**Membership Chairman:** The Membership Chairman shall solicit new members throughout the state and shall maintain a membership list in current condition. The Membership Chair shall cause each member to receive validation of such membership annually and shall forward all dues collected through his office to the Treasurer in a timely manner.

**Board of Advisors:** Members of the Board of Advisors are expected to attend Board and General Membership Meetings. Members of individual sport disciplines are to stay informed and current with the discipline and report to the board at each meeting.

## JOB DESCRIPTION FOR IWSA HISTORIAN 1/16/99

1. Keep State Tournament records current and list of previous record holders with dates and scores.
  2. Keep record of State Team winners and scores and number of skiers per team.
  3. Keep a file of State Tournament score books & award results for reference.
  4. Keep a record of Rollie Williams Award Winners
  5. Keep a record of Indiana Hall-of-Fame inductees
- Passed and entered into record at IWSA board meeting 1/16/99

## Awards

**IWSA**

### Hall of Fame

The Hall of Fame was created to recognize individuals who have made extraordinary contributions and excelled in the sport of water skiing in the State of Indiana. The purpose of the Hall-of-Fame is to honor and perpetuate the names of skiers, pioneers, industry leaders, and officials whose accomplishments have made a major impact on organized water skiing in Indiana.

Inductions will generally take place annually for those elected into the Hall. There is no requirement that candidates be retired from the sport or be deceased to be considered for inclusion to the Hall-of-Fame. (Recommend a minimum of 15-20 years of active participation in the sport)

As with any Hall-of-Fame selection process it is recognized that every candidate will have different and unique resumes for consideration. The following criteria serve as guidelines and are not inclusive for eligibility.

**CATEGORIES:** There are four main categories to be considered for eligibility: Pioneer, Competitor, Official and or Industry Leader. Candidates are to be submitted noting one category as the major category as the major area for appointment while background in other areas will be included as secondary.

**NOMINATIONS:** Nominations are to be submitted (*Any IWSA Board member*) to the IWSA Board of Directors by November 1 for recognition in the following year. Nominations must be in writing and should include as much information as possible on the candidate since this will form the basis for consideration by the Board. Emphasis should be noted of the unique and distinguishing achievements or contributions of the individual being proposed. Validation will be confirmed when practical. One candidate per nominator per year is allowed.

**ELIGIBILITY FOR PIONEERS:** This category is intended for people whose contributions to the sport are considered to be original. A new method or technical development by innovators and inventors are examples. Also individuals whose qualifications relate to the introduction of a new or specific discipline should be viewed under this category.

**ELIGIBILITY FOR COMPETITIVE SKIERS:** A skier's tournament placement record at in-state local tournaments and the Indiana State Championships are major factors to be considered. Other qualifications include placements at Regional, National, Masters, World Championships and the Pro Tour. Records established in all age divisions during the skier's career should be highlighted in addition to any competitive record in other disciplines.

**ELIGIBILITY FOR OFFICIALS:** Individuals whose major contribution was as an official. Included are Judges, Drivers, Safety, Administrators, Officers and Promoters of our sport. Level (or ranking) obtained and specific assignments as a tournament official should be highlighted. This category will recognize those with long periods of dedicated and generous volunteer service.

### **IWSA** Rollie Williams

Rollie Williams was an active ski enthusiast who was a big part of organizing and heading up the Indiana State Water ski Club.

The Indiana Water Ski Association presents the Rollie Williams Memorial Award to an outstanding member of the Indiana State Ski Club. The award recipient is selected by a substantial majority of past award recipients desiring to be active in the selection process and willing to support the tradition that the award recipient remains undisclosed until the presentation is made at the Saturday evening banquet during the Indiana State Championships. The Inscription on the award reads:

"Rollie Williams Memorial Awarded To: An outstanding member of the I.W.S.A. who through his display of sportsmanship and leadership promoted the sport of water skiing in the state of Indiana in a matter characteristic of the late Rollie Williams."

### **IWSA** Barb Miller Scholarship

Barb Miller grew up on Dewart Lake in Syracuse, Indiana. In the early 1950's Barb became a member of the Dewart Lake Ski Club, skiing as a flag girl. In 1960 she married John. Barb was a member of AWSA and IWSA since the early 1960's. Barb was both a Regular judge and a senior scorer. She spent many weekends every summer working at water ski tournaments for the benefit of the skiers. She worked tournaments at the fun, local, state, regional, and national levels. Barb was also the secretary for the state ski club for over 10 years. You could always count on Barb for help and support. Education was also important to Barb. Barb and John have four daughters—Shari, Sheli, Shawna and Shantel. Barb was insistent that they take their education seriously. They all graduated from college! What would be more fitting than to honor and remember Barb with an educational scholarship for Indiana skiers?

IWSA has developed a college scholarship available to IWSA members in honor of the late Barb Miller. The applicant must be a full time student, incoming freshman through senior, at a 2

or 4 year accredited college or university. Applicants must also be current members of USA Water Ski and IWSA. Awards are for one year only and one person can receive the award for no more than 3 times. Recipients may reapply each year.

The amount of the scholarship to be awarded is \$500.00. Interested skiers must complete an application form. The IWSA Scholarship Committee will review the application. Selection criteria includes: academic performance, leadership, extracurricular involvement, letters of recommendation, involvement in USA Water Ski and IWSA, and a written essay. The scholarship committee at the state tournament will award the recipient the scholarship.

The deadline for the scholarship application is July 1 each year. Please be sure to follow all the instructions completely. To receive an application form qualified individuals can either download one from the IWSA Web, or send their name, address and phone number to:

IWSA Scholarship  
C/O Randy Sharkey  
12266 E. Jefferson  
Mishawaka, IN 46545

#### **IWSA** State Team Trophy

Each year at the Indiana Water Ski Championships there is a stiff competition between ski clubs vying for the State Team Trophy. The team trophy is passed around from year to year to the team that scores the most team points. For a skier to be part of their team each team member has to be a part of that ski club. The points from each competing team member shall be calculated as such and totaled to obtain the team score.

#### **IWSA** State Tournament Awards

The Board may, at their discretion, choose various awards to be given at the fall General Membership meeting. Initially, these awards were to attract more members to attend the fall meeting, and a way to give something back to the membership. Possible awards may be: Skier of the Year, Male and Female Skier of the Year, Junior Male and Female Skier, Most Improved skier, Ski Family, Official, etc. A nomination sheet was sent to the Board Members for their input into the awards before the October Board Meeting.

## **State Tournament Selection**

Any Indiana Club wishing to host the Indiana State Water Ski Championships must submit a formal written proposal to the Board of Directors 7 days prior to the Fall Membership meeting. Selection of the site will be made based on the content in the proposal and the presentation given by the perspective clubs wishing to host the event.

These proposals and presentations will be evaluated by the Board of Directors and a final decision will be made by a majority vote of the Board.

The announcement of the selected site will be announced at the Fall General Membership



Meeting held immediately after the morning Board meeting.

**MINIMAL STATE TOURNAMENT REQUIREMENTS:**

- ✦ The host club must be an active member in good standing of USA Water Ski.
- ✦ The host club must provide a complete and operable site capable of service as needed to properly run and operate a 3 event traditional tournament.
- ✦ The host club must provide a Banquet (fee may be charged).
- ✦ Awards are to be provided for all divisions.
- ✦ The host club must have successfully held at least one 2 round, 3 event tournament within the previous year at the proposed site.
- ✦ The host club must have hosted a previous tournament, successfully completing a minimum of 120 pulls per day.

**CONSIDERATION OF THE BOARD IN THE SELECTION OF THE SITE:**

- ✦ Quality of skiing
- ✦ Location
- ✦ Quality of equipment (slalom course, jump, etc)
- ✦ Ability of club to prepare site.
- ✦ Ability of the club to maintain the site during the tournament.
- ✦ Parking
- ✦ Sanitary facilities.
- ✦ Location of lodging, restaurants, entertainment, etc.
- ✦ Quality of docks, towers, support buildings, etc.
- ✦ Banquet arrangements.
- ✦ Award agreements
- ✦ Proceeds distribution.
- ✦ Past tournament experience
- ✦ Timing devices
- ✦ Location of past State Tournaments

**GOAL OF BOARD OF DIRECTORS:**

To make the Indiana State Tournaments the most exciting, well attended, sought after event to host, and highest quality tournament for participants. Also to increase participation, and media coverage.

## **STATE TOURNAMENT - HOST SITE RESPONSIBILITIES RELATIVE TO STATE SPONSORS**

1. Provide banquet tickets for sponsors in attendance (reimbursed by IWSA at your cost)
2. State Sponsor logos on Tee Shirts
3. Title Sponsor Name on all printed material including Tee shirts and Program, but excluding awards.
4. Ad Space in State Tournament Program -IWSA will provide Ad slicks
5. Signage space provided - either board or sponsors will hang and remove banners.
6. Announcement of sponsorship on PA - Script will be provided by IWSA.
7. Possible Free Vendor- booth space on site for premier sponsors.
8. Allowance for items to be placed in skier bags - provided by sponsors

All above-mentioned items will be coordinated by tournament director and IWSA sponsorship

Chairman. Host site is encouraged to procure their own sponsors in addition to State - Level sponsors and can deal with them in any manner they wish.

## Summer Tournament Selection Process

Bids for Tournament dates are made at the November General Membership meeting. Club representatives bring proposed dates. The selection begins by each club stating one date and the type of tournament they would like to have, this continues until all tournament dates have been selected. The following order is followed for the Tournament Date Selection: **WSI Cindonway, Camelot, Timberlake, Muncie Water Bowl, Sugar Creek, Meski, Mad Dog, Fairland, Champion, Kokomo, Mirage, Ski Club Indianapolis, Sawmill, Hawthorn, Angola, and Silent Shores.** As long as clubs remain current with AWSA they stay on the list.

## SPONSORED EVENTS

**Spring Fling:** This event started to give general membership way to get together again after the winter. It is also a way for skiers to see what is new in boats and equipment for the coming season. Vendors attend and many times skiers are allowed to try out the new skis models and other equipment.

**Junior Development:** The future of waterskiing in Indiana highly depends on the quality of the Junior Development clinics. IWSA began these highly successful clinics in conjunction with Midwest Junior Development Camps. The state chairman secures a site to hold a one or two day clinic. We attempt to bring in nationally known skiers along with our own state skiers to assist the children in developing their skiing abilities.

**Officials' Clinics:** The Board strives to make it easy for our state officials to keep their ratings by sponsoring clinics each spring. Each fall members are asked what clinics they need to upgrade or keep ratings for the following ski season. Using this information, the Board attempts to organize the necessary clinics. It is the responsibility of the individual official to contact the Officials Chair to let them know what clinics are needed.

## Membership

By joining the Indiana Water Ski Association members are eligible to participate in all IWSA activities, including the annual state tournament, the "Spring Fling" and the fall association meeting and banquet. They may participate in safety, drivers and official's clinics. State dues help provide radio's, safety and P.A. equipment for local tournaments. Members have a voice and a vote concerning the affairs of Indiana water skiing. Involvement helps our organization to stay one of the strongest water ski associations in the country.

Members receive an IWSA decal for their car or boat as well as a newsletter containing the summer tournament schedule, other important dates, and general information about Indiana Water Skiing.

## Sponsorship

What sponsorship/advertising dollars mean to business:

Newsletter circulation - mailed and distributed at the Indianapolis Boat Sport and Travel Show. This publication comes out in early February each year.

Web Page ad can be a banner or a Full Page with access provided to your own more elaborate web site.

Signage with PA announcement at State Tournament and all sponsored events.

*What your sponsorship/advertising dollars will bring to your business:*

- ◆ Our newsletter circulation is now around 8000 per year with 350 mailed and the remainder distributed at the Indianapolis Boat Sport and Travel Show. This publication comes out in early February each year.
- ◆ Our Web Page has been judged as one of the absolute best state-sponsored sites - 6700 hits per year at approx. 560 per month . Your ad can be a banner or a Full Page with access provided to your own more elaborate web site. Check this out for yourself at [www.Indianawaterski.org](http://www.Indianawaterski.org)
- ◆ Signage will reach 100-150 people per event with PA announcement of your sponsorship event.
- ◆ State Tournament awards, program or banquet will reach 120-150 water skiers
- ◆ National Ski League is our tour series of 8 tournaments directed at novice skiers and wakeboarders just starting out - 200-250 people per year.

**TITLE SPONSOR** - All Items under Package # 1, plus your company name on **all printed material** associated with 2003 Indiana State Water Ski Tournament. This will only go to one sponsor, so first come-first serve- we will use "send date" -**-\$1000**

### **PACKAGE #1 - \$600**

- ◆ ONE YEAR BANNER ON IWSA WEB PAGE-FREE WEB PAGE OR LINK TO YOURS
- ◆ ONE YEAR ON LIST OF SPONSORS-WEB PAGE
- ◆ FULL PAGE AD IN SPRING IWSA NEWSLETTER
- ◆ FULL PAGE AD IN STATE TOURNAMENT PROGRAM
- ◆ SIGNAGE AT STATE TOURNAMENT & P.A. ANNOUNCEMENTS
- ◆ FREE VENDOR/BOOTH SPACE AT ALL NSL TOURNAMENTS AND STATE TOURNAMENT

- ◆ ACCESS TO IWSA MEMBERSHIP DATA BASE FOR MAILING PURPOSES
- ◆ 6 FREE TICKETS TO STATE TOURNAMENT BANQUET
- ◆ YOUR COMPANY LOGO ON STATE TOURNAMENT TEE SHIRTS
- ◆ OPPORTUNITY TO PUT ADVERTISEMENTS AND GIVEAWAY ITEMS IN SKIER BAGS AT STATE TOURNAMENT
- ◆ YOUR COMPANY LOGO ON SPRING BOAT SHOW FLYER

**PACKAGE #2 - \$450**

- ◆ ONE YEAR ON LIST OF SPONSORS ON IWSA WEB PAGE
- ◆ FULL PAGE AD IN SPRING IWSA NEWSLETTER
- ◆ 1/2 PAGE AD IN STATE TOURNAMENT PROGRAM
- ◆ SIGNAGE AT STATE TOURNAMENT & P.A. ANNOUNCEMENTS
- ◆ 4 FREE TICKETS TO STATE TOURNAMENT BANQUET
- ◆ OPPORTUNITY TO PUT ADVERTISEMENTS AND GIVEAWAY ITEMS IN SKIER BAGS AT STATE TOURNAMENT

**PACKAGE #3 - \$350**

- ◆ 6 MONTHS ON LIST OF SPONSORS- WEB PAGE
- ◆ 1/2 PAGE AD IN SPRING NEWSLETTER
- ◆ 1/2 PAGE AD IN STATE TOURNAMENT PROGRAM
- ◆ SIGNAGE AND ANNOUNCEMENTS AT STATE TOURNAMENT
- ◆ 2 FREE TICKETS TO STATE TOURNAMENT BANQUET

**PACKAGE #4 - \$250**

- ◆ 3 MONTHS ON LIST OF SPONSORS - WEB PAGE
- ◆ 1/4 PAGE AD IN SPRING NEWSLETTER
- ◆ 1/4 PAGE AD IN STATE TOURNAMENT PROGRAM

**PACKAGE #5 - \$150**

- ◆ 3 MONTHS ON SPONSOR LIST - WEB PAGE
- ◆ 1/8 PAGE AD IN SPRING NEWSLETTER
- ◆ 1/8 PAGE AD IN STATE TOURNAMENT PROGRAM

**OPTIONAL SPONSORSHIP AVAILABLE: SPRING NEWSLETTER ADS ONLY:**

Full Page = \$150, \_\_\_\_\_ 1/2 Page = \$80 \_\_\_\_\_  
 1/4 Page = \$50 \_\_\_\_\_ 1/8 Page = \$35 \_\_\_\_\_

**MISCELLANEOUS** - Please check one or several places for appropriation - \$100 - \$1000, also include amount to be appropriated.

- \_\_\_\_ National Ski League-NWL
- \_\_\_\_ General Fund
- \_\_\_\_ Junior Development
- \_\_\_\_ State Tournament Banquet
- \_\_\_\_ State Tournament Awards

**WILLING TO SUPPLY APPROVEDTOWBOAT:**

- \_\_\_\_ Spring Fling
- \_\_\_\_ Junior Development
- \_\_\_\_ NSL Tournaments
- \_\_\_\_ Clinics- as dates allow
- \_\_\_\_ Spring Fling

This will be considered as "Value in Kind".

- Collegiate
- Disabled
- Hosting and site for IWSA Board meeting  
& refreshments

**Please make check payable to IWSA, return to Carl Truesdale, 10845 Golf View Dr., Indpls., IN. 46234, and include this sheet with package desired, or appropriation indicated. We will contact you for ad slicks and help with your art work for Web page!**

**\*\*Note: You may return this now with your pledge to contribute, and we will invoice you just prior to actual events for your check! Please write in your Business Name, contact person and phone # so we may contact you: \_\_\_\_\_**

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**Thank You for your continued support of Organized  
Water Skiing in Indiana!!!!**

# I.W.S.A. SPONSORSHIP PACKAGES

**TITLE SPONSOR - "STATE TOURNAMENT"**-All Items under Package # 1, plus your company name on **all printed material** associated with **Indiana State Water Ski Tournament**. This will only go to one sponsor, so first come-first serve- we will use "send date" -**\$1000**

**TITLE SPONSOR - "EVENTS"** - All Items under Package # 1, plus your company name on **all printed material** associated with **IWSA sponsored events** (Jr.Development, Trick clinic, Spring Fling and others.) Exclusive- first to ask- "send date" - **\$1000**

**TITLE SPONSOR - "BANQUET"** - All Items under Package # 1, plus your company name on **all printed material** associated with the **Fall Banquet**. Also, first to ask- "send date" - **\$1000**

## **PACKAGE #1 - \$600**

- ONE YEAR BANNER ON IWSA WEB PAGE-FREE WEB PAGE OR LINK TO YOURS
- ONE YEAR ON LIST OF SPONSORS-WEB PAGE
- FULL PAGE AD IN SPRING IWSA NEWSLETTER
- FULL PAGE AD IN STATE TOURNAMENT PROGRAM
- SIGNAGE AT STATE TOURNAMENT & P.A. ANNOUNCEMENTS
- FREE VENDOR/BOOTH SPACE AT ALL NSL TOURNAMENTS AND STATE TOURNAMENT
- ACCESS TO IWSA MEMBERSHIP DATA BASE FOR MAILING PURPOSES
- 4 FREE TICKETS TO STATE TOURNAMENT BANQUET
- YOUR COMPANY LOGO ON STATE TOURNAMENT TEE SHIRTS
- OPPORTUNITY TO PUT ADVERTISEMENTS AND GIVEAWAY ITEMS IN SKIER BAGS AT STATE TOURNAMENT
- YOUR COMPANY LOGO ON SPRING BOAT SHOW FLYER
- EDITORIAL ARTICLE ACCESS TO IWSA NEWSLETTER- YOU CAN INCLUDE AN ARTICLE ABOUT YOUR BUSINESS.

## **PACKAGE #2 - \$450**

- ONE YEAR ON LIST OF SPONSORS ON IWSA WEB PAGE
- FULL PAGE AD IN SPRING IWSA NEWSLETTER
- 1/2 PAGE AD IN STATE TOURNAMENT PROGRAM
- SIGNAGE AT STATE TOURNAMENT & P.A. ANNOUNCEMENTS
- 2 FREE TICKETS TO STATE TOURNAMENT BANQUET
- OPPORTUNITY TO PUT ADVERTISEMENTS AND GIVEAWAY ITEMS IN SKIER BAGS AT STATE TOURNAMENT

## **PACKAGE #3 - \$350**

- 6 MONTHS ON LIST OF SPONSORS- WEB PAGE
- 1/2 PAGE AD IN SPRING NEWSLETTER
- 1/2 PAGE AD IN STATE TOURNAMENT PROGRAM
- SIGNAGE AND ANNOUNCEMENTS AT STATE TOURNAMENT
- 2 FREE TICKETS TO STATE TOURNAMENT BANQUET

## **PACKAGE #4 - \$250**

- 3 MONTHS ON LIST OF SPONSORS - WEB PAGE
- 1/4 PAGE AD IN SPRING NEWSLETTER
- 1/4 PAGE AD IN STATE TOURNAMENT PROGRAM

## **PACKAGE #5 - \$150**

- 3 MONTHS ON SPONSOR LIST - WEB PAGE
- 1/8 PAGE AD IN SPRING NEWSLETTER
- 1/8 PAGE AD IN STATE TOURNAMENT PROGRAM

# I.W.S.A. SPONSORSHIP PACKAGES

## **OPTIONAL SPONSORSHIP AVAILABLE: SPRING NEWSLETTER ADS ONLY:**

Full Page = \$150, \_\_\_\_\_ 1/2 Page = \$80 \_\_\_\_\_ 1/4 Page = \$50 \_\_\_\_\_ 1/8 Page = \$35 \_\_\_\_\_  
MISCELLANEOUS - Please check one or several places for appropriation - \$100 - \$1000, also include amount to be appropriated.

- \_\_\_ National Ski League-NWL
- \_\_\_ General Fund
- \_\_\_ Junior Development
- \_\_\_ State Tournament Banquet
- \_\_\_ State Tournament Awards
- \_\_\_ Spring Fling
- \_\_\_ Collegiate
- \_\_\_ Disabled
- \_\_\_ Hosting and site for IWSA Board meeting & refreshments

## **WILLING TO SUPPLY APPROVED TOWBOAT:**

- \_\_\_ Spring Fling
- \_\_\_ Junior Development
- \_\_\_ NSL Tournaments
- \_\_\_ Clinics- as dates allow

This will be considered Sponsorship as "Value in Kind" and PA announcements, booth space & signage is included.

**Please make check payable to IWSA, return to Carl Truesdale, 10845 Golf View Dr., Indpls., IN. 46234, and include this sheet with package desired, or appropriation indicated. We will contact you for ad slicks and help with your art work for Web page! \*\*Note: You may return this now with your pledge to contribute, and we will invoice you just prior to actual events for your check! Please write in your Business Name, contact person and phone # so we may contact you:** \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Thank You for your continued support of Organized  
Water Skiing in Indiana!!!!**

**IWSA MEMBERSHIP STATUS**  
**03/12/05**

**TOTAL MEMBERS 1995 – 205**  
**TOTAL MEMBERS 1996 – 143**  
**TOTAL MEMBERS 1997 – 148**  
**TOTAL MEMBERS 1998 – 204**  
**TOTAL MEMBERS 1999 – 212**  
**TOTAL MEMBERS 2000 - 224**  
**TOTAL MEMBERS 2001 – 181**  
**TOTAL MEMBERS 2002 – 215**  
**TOTAL MEMBERS 2003 – 329**  
**TOTAL MEMBERS 2004 – 353**  
**TOTAL MEMBERS 2005 – 126**

**Members in 05- not in 04 – 10**  
**Members in 04 – not in 05 -**

**Members in 04 – not in 03 – 114**  
**Members in 03 – not in 04 – 78**

**Total Data Base –**  
**03 = 580**  
**04 = 648**  
**05 =**

**Last mailing of 240 “special invitation” letters went out  
this week to those not yet paid for 05.  
This usually stimulates good returns as spring is  
About here and boat shows are over.**