Indiana Water Ski Association Board Meeting - February 6, 2021

- I. Call to order 10:00 AM Conference Call Attendees.
 - a. Kim Contos, Dan Reed, Jeff Cross, Don Bucher, Dave Jarrett, Shane Bucher, Don Bucher, Clay Kinnick, Cody Sharkey, Randy Sharkey, Kent Hoops, Neal Clark
- II. Finance report Don Bucher:
 - a. The finances are basically the same as last fall with exception of \$1,300 received from Fairland. (\$500 designated for Monday Night Ski League and \$800 designated for Adaptive Skiers related activites)
- III. Membership report:
 - a. At present we have only 13 members. As a result of no fall banquet, we missed our opportunity to do "renewals" in the fall. In an effort to reach out for memberships, Prissy and Dave are cooperating on a physical mailing to prospective members. A membership application, cover letter, tournament schedule, and stamped return envelope will be included in the mailing. Identical announcement will be on web site, facebook, and Instagram.
 - b. \$5.00 Collegiate membership to be added to membership application.
 - c. It was moved to provide up to \$100 for mailing fees. Seconded. Passed.
- IV. Hall of Fame report Randy Sharkey:
 - a. Randy has several "Bios" for Hall of Fame nominations on file. Don Bucher agreed to supply a ne Bio for recently deceased Tom Tutlle from the Syracuse area.
- V. Adaptive Skiing report Dan Reed.
 - a. Adaptive Nationals will be held in Paducah, Kentucky July 20-21. Looking for officials for this event.
 - b. RHI Clinic at Morse Reservoir is scheduled for June 23-24.
 - c. RHI Clinic at Culver is scheduled for July 22-23.
 - d. There is a need for a level 1 adaptive instructor for sanctioned clinics.
- VI. Midwest Council report Shane Bucher:
 - a. Shane attended the recent January meeting and listed numerous topics discussed:
 - i. 183 traditional skiers in Indiana
 - ii. Senior judges
 - iii. Real time scoring
 - iv. Sure path
 - v. Reimbursement for MNSL series form to be prepared
 - vi. Reimbursement for Promo Boats at tournaments (recommendation)
 - vii. Notice to safety directors expirations of ratings extended 1 year.
 - viii. Grassroots money available from USA Water Ski
 - ix. Virtual Judges Clinic February 20th
 - x. Competition Committee looking for volunteers
 - b. Sure Path will be recommended for any L and R tournaments this year and required in 2022. The unit can be switched boat to boat in a tournament w/same home station. Champion and Sawmill plan to have/use the system. Basic cost \$2150 per unit.

VII. Website/Social Media:

a. Dan Reed reported many improvements/upgrades to the Web Page including newest slot for maps/locations of water ski lakes. The "skier recognition series" has been popular and we are in need of more nominations for more articles to appear. The Instagram has had mild success with fine tuning coming soon. Clay Kinnick expressed interest in helping with social media.

VIII. Junior Development report Kent Hoops:

- a. Dates for Jr. Development are June 3rd-4th at Kodiak Lake. 2020 sponsorship was paid for by Pro Wake. Kent stated that his promo boat was coming from Liquid Edge in 2021.
- b. Congratulations to Sammy Hoops and Julie Mishler for qualifying for Jr. Team.
- c. Junior Clinic at Timberlake for the Indiana State Championships is being finalized. The clinic will be held on the Friday prior to the weekend Championships and it must end by 3:00 pm to allow for "practice" for the Championships.
- d. An additional "3 area event" including Jr Development and Learn to Ski is being discussed and in the works for the future

IX. Sponsorships:

- a. Sponsorships in these times is difficult. Bart's has paid \$500 in past to be event sponsor at the Indiana State Championships. One other sponsor has paid \$500 for a spot on the web site. It was suggested that we accept \$50 and \$100 contributions for spots on the web site.
- b. Neal Clark volunteered to carry forward any suggestions for possible sponsors.

X. Grassroots events:

- a. Dates and times are being discussed. Kokomo wants to do one again. USA Water Ski is again promoting their "Back to the Lake" events for the first week in July. (They forgive sanction fees for these events)
- b. It was discussed that grassroots skiers a "free first tournament fee" for any entering their first sanctioned tournament including the State Tournament.

XI. IWSA Club Tournament Fees:

a. IWSA shall charge a one season fee of \$15 from any Indiana club sanctioning a tournament in Indiana. This fee shall help defray costs of promoting the event on our social media sites.

So moved- Bucher, Seconded Contos, Passed unanimously.

XII. Donation to USAWSWF:

a. Don Bucher reported that the annual Hall of Fame ceremony will occur in April in Florida. Plans have changed regarding the Museum and buildings in Auberndale. The Lake Merle property has been purchased back to the city of Auberndale. The cable park on the lake is still operating.
Don moved to donate \$100 to USAWSWF, Seconded Contos, Passed Unanimously.

XIII. Promo Boat Fees:

a. An informal discussion pertaining to Promo Boats occurred. Promo Boats for events is becoming more difficult. As an inducement to Promo Boat owners, it was suggested that clubs/lakes requiring a Promo Boat increase their entrance fee by \$5 per contestant and supply /donate that portion of the entrance fee to the Promo Boat owner.

XIV. Next Meeting: April 17th, 2021 at 10:00 AM. XV. Adjournment: 11:30 AM – February 6th, 2021

Respectfully Submitted
Dave Jarrett – Secretary IWSA

Membershp for 2021

Paid in November 2020 for 2021 memberships

Individual memberships (8) @ 15.00 = \$120.00

Family Memberships (2) @ 25.00 = \$50.00 \$170.00 Total Deposited 11/16/2020 by Dave J

1 New family membership @25.00 will deposit on 2/8/2021

Totl mmberships for 2021 \$195.00

Indiana Water Ski Association

Balance Sheet

Book Value

As of 1/31/2021

4,467.42

38.23

12,517.11

17,022.76

17,022.76

17,022.76

Assets

Current Assets

Cash

Chase Bank checking act. Chase Bank savings act. Pay Pal Act.

Total Cash Total Current Assets

Total Assets

Equity

Retained Earnings

Retained Earnings

arnings 17,022.76
Total Retained Earnings 17,022.76

Total Equity 17,022.76

Total Liabilities and Equity 17,022.76

PLUS \$1,300 from Fairland.

I (we) certify that the information on this Balance Shee	is true and correct to the best of my (our) knowledge.	
(Signature)	(Signature)	(Date)

Indiana Water Ski Association

Income Statement

1/1/2020 to 12/31/2020

Cash

	Jan 2020
	Dec 2020
	Actual
evenue	
Gross Receipts or Sales	
Membership fees collected	
Family Memberships	350.00
Individual Memberships	505.00
Sponsorship Donations	850.00
Tournament Sanction Fees	15.00
Other Business Income	
Special Contribution Donations	1,300.00
Revenue	\$3,020.00
Gross Profit	\$3,020.00
G1033 1 1011t	43,020.00
Expenses	
Management Expense	
Administrative Expenses	42.00
General & Administrative Expense	
Awards and Medals	491.35
Barb Miller Scholarship	500.00
Membership Meeting Expenses	90.00
Midwest Council Meeting Exp.	153.94
Pay Pal fees	1,77
Expenses	\$1,279.06
Income (Loss) From Operations	\$1,740.94
Other Revenue	
Interest Income	
Misc. Interest Income	0.81
Other Income	
Barb Miller Scholarship Fund	20.00
Other Revenue	\$20.81
Net Other	\$20.81
	\$1,761.75

Report Options

Period: 1/1/2020 to 12/31/2020 Display Level: Level 3 Accounts Display Account Categories: Yes Display Subtotals: None

Reporting Method: Cash

Include Accounts: Accounts With Activity